

Nick Kolar
360-358-0841 | nickkolar20@gmail.com
NickKolar.com

WORK EXPERIENCE

Guitar Center

AUG 2023 - JAN 2025

Manager, Gilroy, CA

- Surpassed daily and quarterly sales targets by consistently driving high-margin attachment rates and fostering long-term customer relationships through consultative selling.
- Mentored sales associates on technical product specifications and sales psychology, directly contributing to improved team efficiency and revenue growth.
- Managed critical store operations as a trusted Keyholder, including security protocols, cash reconciliation, and inventory control for high-value assets.

Universal Audio

JUL 2018 - JUN 2022

Technical Sales Engineer, Scotts Valley, CA

Served as the technical bridge between product engineering and end-user creative workflows for a global leader in professional audio recording hardware and software.

- Diagnosed and resolved complex interoperability issues between UA Apollo/Satellite hardware and major DAWs (Pro Tools, Logic, LUNA), significantly reducing downtime for creative professionals.
- Acted as a technical consultant for studio builds, analyzing production needs to recommend tailored DSP plugin chains and hardware interfaces that maximized sales volume.
- Managed global distribution logistics for replacement hardware components using ERP systems, facilitating component-level repairs and ensuring accurate inventory tracking.

Burl Audio

SEP 2017 - AUG 2018

Technician, Santa Cruz, CA

Executed precision assembly and quality assurance for boutique, high-fidelity professional audio recording equipment used in top-tier studios worldwide.

- Performed precision through-hole and surface-mount soldering/desoldering for manufacturing and repair, ensuring all units met strict audiophile-grade standards.
- Utilized multi-meters and oscilloscopes to test circuit board impedance and verify component values against engineering schematics, identifying faults prior to shipping.
- Provided direct technical support to clients regarding hardware inquiries, successfully bridging the gap between engineering specifications and end-user application.

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EDUCATION

Cabrillo College, CA — Live Sound Certification, 2027
Tumwater, WA — Digital Media Communications, 2011

SKILLS

Audio Production & Engineering: 11+ years in signal flow, gain staging, and hardware integration.

DAW Software: Expert fluency in Ableton Live, Pro Tools, Logic Pro, LUNA, and Cubase.

Technical: Precision Soldering, PCB Impedance Testing, Circuit Analysis.

IT & Support: Windows/macOS troubleshooting, driver conflict resolution, ERP systems.

INTERESTS & OTHER RELEVANT ACTIVITIES

Musician & Guitarist: Active musician with over a decade of performance experience; brings a musician's perspective to technical troubleshooting and live sound mixing.

Community Tutoring: Provides mentorship and lessons on DAW workflows and music production techniques to aspiring audio engineers.